

RUSS, AUGUST & KABAT

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8 **UNITED STATES DISTRICT COURT**
9 **CENTRAL DISTRICT OF CALIFORNIA**
10 **SOUTHERN DIVISION**

11
12 AIM IP, LLC, a California
13 limited liability company,

14 Plaintiff,
15 vs.

16 CISCO SYSTEMS, INC., a California
17 corporation; HEWLETT-PACKARD
18 COMPANY, a Delaware corporation;
19 AVAYA INC., a Delaware
20 corporation; D-LINK SYSTEMS,
21 INC., a California corporation;
22 SKYPE TECHNOLOGIES S.A., a
23 Luxembourg corporation; SKYPE,
24 INC., a California corporation;
SONUS NETWORK, INC., a
Delaware corporation;
GRANDSTREAM NETWORKS,
INC., a Delaware corporation; MITEL
NETWORKS CORPORATION, a
Canadian corporation; and
HELLOSOF, INC, a Delaware
corporation.

25 Defendants.

16 Case No. 8:11-cv-00533-RNB

17 **PLAINTIFF AIM IP, LLC'S
18 RESPONSE TO ORDER TO SHOW
19 CAUSE**

1 **I. INTRODUCTION AND BACKGROUND**

2 In response to the Court's August 8, 2011 Order to Show Cause, AIM IP,
3 LLC ("AIM") submits that good cause exists for why service of the Complaint was
4 not completed within the 120-day period. AIM filed the Complaint on April 6,
5 2011, but did not immediately serve defendants to maximize the opportunity to
6 discuss an amicable resolution and to save the costs of service. AIM began having
7 settlement discussions with all the Defendants shortly thereafter. Giza Decl. ¶ 3.
8 In fact, AIM has successfully reached agreement to dismiss several of the
9 Defendants, resulting in the noticed dismissals. See D.I. 5-6, 8-10. Negotiations
10 with the remaining five Defendants have progressed, but have not reached fruition
11 yet. To save costs, AIM requested that each of the remaining five Defendants
12 accept service via electronic mail. All agreed, but one Defendant requested that
13 the parties proceed under Fed. R. Civ. P. 4(d). Giza Decl. ¶ 4, Exh. 1. AIM agreed
14 and accordingly sent the waiver form along with the materials enumerated in Fed.
15 R. Civ. 4(d) to the remaining Defendants on August 4, 2011, and have received
16 executed waiver forms from three of the five remaining Defendants already. Giza
17 Decl. ¶ 5, Exh. 2. AIM has filed the executed waiver forms with the Court upon
18 receipt and will continue to do so. See D.I. 14-16. AIM anticipates that the
19 remaining waiver forms will be received shortly and the litigation will progress in
20 a timely fashion under Rule 4(d)(3). AIM respectfully submits that it has
21 appropriately pursued this litigation, including making on-going attempts to
22 resolve the disputes without Court intervention, and the Court should find good
23 cause exists to allow this litigation to proceed.

24 **II. GOOD CAUSE EXISTS TO PRECLUDE DISMISSAL**

25 As the Court indicated in its August 8, 2011 Order, the Federal Rules of
26 Civil Procedure, Rule 4(m) provides that if the plaintiff shows good cause for the
27 delay in service beyond 120 days, "the court must extend the time for service for
28 an appropriate period." Fed. R. Civ. P. 4(m). The Ninth Circuit recognizes that

1 “[Fed. R. Civ. P. 4(m)] permits the district court to grant an extension even in the
2 absence of good cause.” *Efaw v. Williams*, 473 F.3d 1038, 1040 (9th Cir. 2007).
3 A plaintiff may demonstrate good cause “by establishing, at a minimum, excusable
4 neglect.” *Lemoge v. United States*, 587 F.3d 1188, 1198 n.3 (9th Cir. 2009). In
5 determining whether good cause exists, “a district court may consider factors ‘like
6 a statute of limitations bar, prejudice to the defendant, actual notice of a lawsuit,
7 and eventual service.’” *Efaw*, 473 F.3d at 1041. Additionally, “district courts have
8 broad discretion to extend time for service under Rule 4(m).” *Id.* at 1040. Further,
9 a district court has discretion to extend time retroactively. *See Mann v. Am.
10 Airlines*, 324 F.3d 1088, 1090 (9th Cir. 2003).

11 Good cause exists for why service of the Complaint was not completed
12 within the 120-day period. AIM is a small technology licensing company in the
13 field of electronic signal compression. AIM is the assignee of United States Patent
14 No. 5,920,853, and it works with the inventor Eyal Shlomot and informally with
15 inventors Adil Benyassine, and Huan-Yu Su, all from the Santa Ana area. The
16 patented technology was originally developed by the inventors at Rockwell
17 International Corporation in Newport Beach. The patented technology is
18 incorporated in the International Telecommunication Union (ITU) G.729 standard,
19 which is commonly used for audio compression in VOIP telephones. Befitting its
20 technology background, AIM seeks to license its intellectual property for a
21 reasonable royalty, as provided for by statute (35 U.S.C. § 284), without resorting
22 to scorched-earth litigation. Accordingly, it has attempted to negotiate appropriate
23 licenses with the Defendants and to minimize costs.

24 Shortly after filing the complaint on April 6, 2011, AIM notified all the
25 Defendants of the lawsuit, but did not immediately formally serve the complaint in
26 order to preserve a positive negotiation position and to minimize costs. Giza Decl.
27 ¶ 3. AIM engaged the Defendants in settlement discussions, which have now
28 progressed through preliminary stages. Giza Decl. ¶ 4. In fact, AIM successfully

1 reached agreement to dismiss several of the Defendants before the August 4, 2011
2 deadline. These Defendants have been dismissed from the case. (D.I. 5-6, 8-10).

3 Negotiations with the remaining five Defendants continued. As part of this
4 dialogue, AIM requested that each of the remaining five Defendants accept service
5 via electronic mail. All agreed, but one Defendant (Sonus Network, Inc.)
6 requested that AIM not serve until August 4 and another Defendant (Skype, Inc.)
7 requested that the parties proceed under Fed. R. Civ. P. 4(d). Giza Decl. ¶ 4, Exh.
8 1. AIM agreed to both requests and sent the waiver form and the materials
9 enumerated in Fed. R. Civ. P. 4(d) to the remaining Defendants on August 4, 2011.
10 Giza Decl. ¶ 5, Exh. 2. Defendants Sonus Network, Inc., Grandstream Networks,
11 Inc., and Cisco Systems, Inc. have executed and returned their waiver forms, and
12 AIM has filed these with the Court. D.I. 14-16. AIM expects to receive and file
13 the two other waiver forms by the September 3, 2011 deadline (the 30-day
14 minimum required by Rule 4(d)(1)(F)), and will file them upon receipt.

15 When the waivers of service are returned as agreed, the litigation should
16 timely proceed according to the schedule provided for by Rule 4(d)(3): a
17 “defendant who, before being served with process, timely returns a waiver need
18 not serve an answer to the complaint until 60 days after the request was sent.” Fed.
19 R. Civ. P. 4(d)(3). Since the waiver requests were sent on August 4, the
20 Defendants would have until October 3, 2011 to respond to the complaint.

21 AIM has appropriately pursued this litigation, including making on-going
22 attempts to resolve the disputes without Court intervention and minimizing costs
23 (Giza Decl. ¶ 6), and the Court should find good cause exists to allow this litigation
24 to proceed as necessary to resolve the remaining disputes.

25 **III. CONCLUSION**

26 For the foregoing reasons, the Court should find that AIM has appropriately
27 pursued this litigation and that this action should not be dismissed without
28 prejudice for want of prosecution.

1 Dated: August 18, 2011

Respectfully submitted,

2 **RUSS AUGUST & KABAT**

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1 **PROOF OF SERVICE VIA E-MAIL & U.S. MAIL**
2

3 STATE OF CALIFORNIA
4 COUNTY OF LOS ANGELES

5 I am employed in the County of Los Angeles, State of California. I am over
6 the age of 18 and not a party to the within action; my business address is: 12424
7 Wilshire Boulevard, 12th Floor, Los Angeles, California 90025.
8 On August 24, 2011 I caused to be served the foregoing document described as
9 **PLAINTIFF AIM IP, LLC'S RESPONSE TO ORDER TO SHOW CAUSE;
DECLARATION OF ALEXANDER C.D. GIZA IN RESPONSE TO THE
COURT'S ORDER TO SHOW CAUSE**
10 on interested parties in this action.

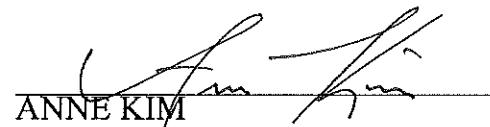
11 by placing true copies thereof enclosed in sealed envelopes addressed as
12 stated on the attached mailing list.
 by placing the original a true copy thereof enclosed in sealed envelopes
13 addressed as follows:

14 **SERVICE NAME/ADDRESS**

15 BY MAIL
 I deposited such in the mail at Los Angeles, California. The envelope was
16 mailed with postage thereon fully prepaid.
 As follows: I am "readily familiar" with the firm's practice of collection and
17 processing correspondence for mailing. Under that practice it would be
18 deposited with U.S. Postal Service on that same day with postage thereon
19 fully prepaid at Los Angeles, California in the ordinary course of business. I
20 am aware that on motion of the party served, service is presumed invalid if
21 postal cancellation date or postage meter date is more than one day after date
22 of deposit for mailing in affidavit.

23 BY E-MAIL
 I e-mailed the above referenced document to the addressees listed on
24 attached Service List.
 State: I declare under penalty of perjury under the laws of the State of
25 California that the above is true and correct.
 Federal: I declare that I am employed in the office of a member of the bar of
26 this court at whose direction the service was made.

27 Executed on August 24, 2011 at Los Angeles, California.

28 
ANNE KIM

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